BAIN & COMPANY

Junior Consultant Job Description

What Bain Looks For

- Sharp problem-solving skills
- A results-oriented track record
- Solid leadership experience
- A passion for consulting—and for life

Do you have what it takes to succeed as part of the Bain team?

- **Problem-solving:** Consulting is all about helping clients to overcome their most vexing business challenges. We look for candidates with the ability to analyze a situation and formulate an effective solution. Team experience and academic achievement may also indicate strong problem-solving skills.
- **Results:** Bain has a proud legacy of generating results that have a positive, measurable impact on the client's bottom line. No matter what your background, we want to see that you made a quantifiable difference in your School/ organization's success.
- **Leadership:** Do you have proven leadership experience? Whether through work, school or extracurricular activities, being a leader frames your application in a favorable light.
- **Passion:** We look for candidates who show an enthusiasm for solving client problems and delivering meaningful results. Who are focused on succeeding as individuals and as part of a team. And who have a zest for interesting pursuits outside of the office. Passionate people bring an energy to client engagements that inspires their colleagues to do even better work.

Key learnings at Bain

As a Junior consultant, you are immersed in all aspects of our end-to-end process. Develop a plan to solve the client's problems, execute the analysis, translate data into meaningful insights and recommendations. Everything you do is geared toward achieving bottom-line results for our clients.

Along the way, you also learn to refine your interpersonal and people management skills. This helps you to properly identify client needs, build deeper client relationships and gain consensus—all of which make you a better leader.

Learning as a Bain JC takes many other forms, from formal global training programs to informal mentoring on a day-to-day basis. The overall experience is incredibly enriching from both a personal and a professional standpoint.

Qualifications

Most candidates for this position have an MBA. We also consider industry experienced hires.

Candidates for the Junior consultant position should be highly motivated individuals who possess excellent analytical and interpersonal abilities, a keen business sense and strong academic records. We select people with intelligence, integrity, passion and the ambition to make a mark. We then, develop and train them to reach their full potential.

Since Bain is a general management consulting firm, we are not looking for individuals with specific industry expertise. Our JCs do not enter an industry practice area and do not specialize until later in their careers. We look for people who possess a high level of energy and a sincere desire to affect change in diverse industries on diverse client challenges.

To learn more about specific offices and our recruiting process, please visit www.joinbain.com